



Recipient Name

I'm pleased to write this letter of reference for Kyle McManus and Total Constructions Solutions. I worked with Kyle several years ago when he created a construction program for my company. At the time we were building franchise urgent cares and needed something created to meet the needs of the franchise company, as well as the individual franchisees.

Kyle worked very closely with my team and the franchisees as we worked through the lease signing, center design, permitting, center construction, and after-opening follow up. Kyle was the lead contact and our go-to-guy when anyone needed an answer. He took his partnerships with the owners (and us at the home office) very seriously and built relationships on trust and transparency. Kyle created necessary consistency of quality work and frequent communication as we quickly grew our national company. The industry knowledge and experience he brought to our franchisees was invaluable and it was a pleasure to work with him.

It was such a pleasure that when I went to another company, I brought Kyle in to work with our team. Again, he and his team delivered as expected – on time, on budget, eager to improve the process, and with a smile. I will definitely reach out to Kyle again and again as any construction program needs arise in my career. He was an asset to our center-opening team and I know he will do the same for any company with which he works.

Sincerely,

Andrea Countryman

